

International Coach Federation
 Annual International Conference
 November 13-15, 2003
 Denver, Colorado

Presentation Title	Presenter	Tape Code #
Raising the Standards for Small Business Coaching	John Seiffer, MCC	SB-5A
Raising the Standards for Small Business Coaching	John Seiffer, MCC	SB-5B
It's Like Herding Cats: Coaching Entrepreneurs in Sales & Marketing	C.J. Hayden, MCC	SB-6
Coaching the Small Business Leader on Letting Go to Promote Employee Motivation	Michele Prevoneau	SB-7
Leadershift: What Leaders Need to Know to Survive and Thrive in the New Landscape Of Leadership	Alyssa Freas	EC-1
Confessions of a Workaholic	Karen Wright, PCC Donna Morrison	EC-3
Credible Executive Coaches Actually Doing Coaching Moderator: Linda Miller Panelists: Wm Berquist, Ph.D, Bob Johnson, Linda Miller, MCC, Mary Beth O'Neill, MA, Dr. Jeannine Sandstrom, MCC, and Val Williams, MCC.		EC-5
Credible Executive Coaches Actually Doing Coaching Moderator: Linda Miller Panelists: Wm Berquist, Ph.D, Bob Johnson, Linda Miller, MCC, Mary Beth O'Neill, MA, Dr. Jeannine Sandstrom, MCC, and Val Williams, MCC.		EC-5B
Coaching World Class Leaders	Steven Robbins	EC-7

Coaching to Your Clients “Signature Strengths:” How to Communicate With Clients for the “Greatest Positive Impact”	Ben Dean, MCC Randi Smith, PCC	LC-1
Coaching on Purpose: Tools for Self-Discovery and Personal Breakthrough	Ken Abrams, MCC	LC-2
The Elephant in the Room: Recognizing and Addressing Therapeutic Issues in the Coaching Relationship	Lynn Meinke Roy Freiman, Harriett Salinger, MCC Chuck Roppel, PCC Tom Krapu	LC-4
Embracing the Dragon: Igniting Your Passion	Marcia Reynolds, MCC	BM-2
Create a Six Figure Income in Record Breaking Time	Jim Bunch	PC 1B
Create a Six Figure Income in Record Breaking Time	Jim Bunch	PC-1A
Retirement Coaching: Learn To Coach the 10,000 People That Retire A Day	JoAnne Waldman, PCC Justin Johnson	SC-1
Benchmarking Excellence: Waltz Your Way Elegantly to Long-Term Coaching Contracts	Carollyne Conlinn Russ Long, ACC	OC-1
Coaching in the Nonprofit Sector A Hand Up Coaching: Coaching Women From Poverty to Prosperity	Jille Bartolome	SC-4
Models of Excellence: What Coaching Research Shows	Mark Wayne Bush Michael Sanson	OC-7
What Works and What Doesn’t Transforming Lessons for Excellent Internal Coaching	Jane Creswell, MCC Katherine B. White	OC-5A

What Works and What Doesn't Transforming Lessons for Excellent Internal Coaching	Jane Creswell, MCC Katherine B. White	OC-5B
Creating Coaching Websites that Grab Attention	Karyn Greenstreet	SB-2
Effective Group Coaching as a Compelling Business Solution	Scott Wintrip, PCC Jay Perry, MCC	SB-3
A Venture Capital Coaching Approach	Fran La Mattina	SB-4
Dynamic Relationship Coaching: Models for Clarifying & Enhancing Relationship Development	Laurie Weiss, MCC Jon Weis	SC-6
Build It and They Will Come: How the IRS Came to Have Internal Coaches	Cynthia Taylor, Beverly Cadwell, Denise Kaku and Mel Szarek	OC-4